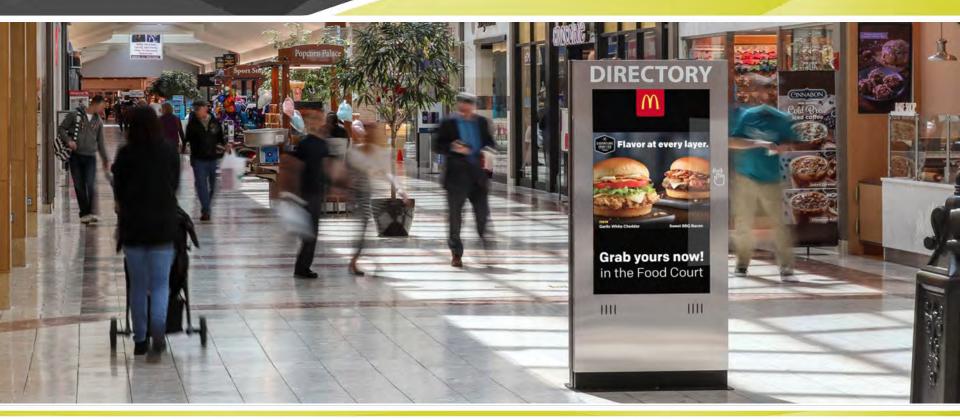


Bring your brand to life where people shop, dine and play





For Advertising Inquiries Contact:

Kate Horvath

Office: 845-348-1005 ext. 118 CatherineHorvath@pyramidmg.com

## Pyramid's Portfolio

### 13 Properties

# Annual Sales Annual Visits\* \$4 billion 104 Million

Dominating New York State and Western Massachusetts, Pyramid properties feature a dynamic mix of retail, dining, entertainment, services, hospitality and events.





**Destiny USA**Syracuse, NY – 2,400,000 sf



Palisades Center West Nyack, NY - 2,200,000 sf



Crossgates Albany, NY – 1,700,000 sf



Holyoke Mall Holyoke, MA – 1,600,000 sf



Walden Galleria
Buffalo, NY – 1,600,000 sf



Galleria at Crystal Run Middletown, NY - 1,200,000 sf



Poughkeepsie Galleria Poughkeepsie, NY 1,200,000 sf



Sangertown Square New Hartford, NY 869.000 sf



Kingston Collection Plymouth, MA 835.000 sf



Salmon Run Mall Watertown, NY 678.000 sf



Aviation Mall Queensbury, NY 630.000 sf



Champlain Center Plattsburg, NY 610.000 sf



Hampshire Mall Hadley, MA 456,000 sf



## The Galleria at Crystal Run

Conveniently positioned to serve a dense market in one of New York State's fastest growing counties.





Average HH

Income

1.5 Million

**Population** 



Trade Area Annual Visits\*

1.2 Million sf Leasable Area

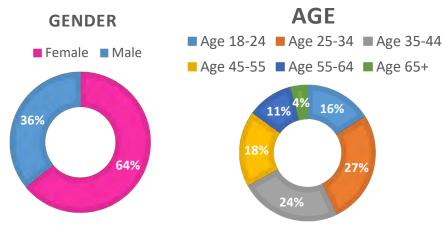


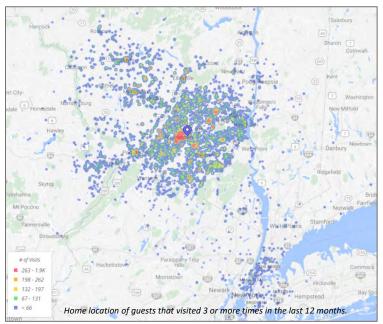


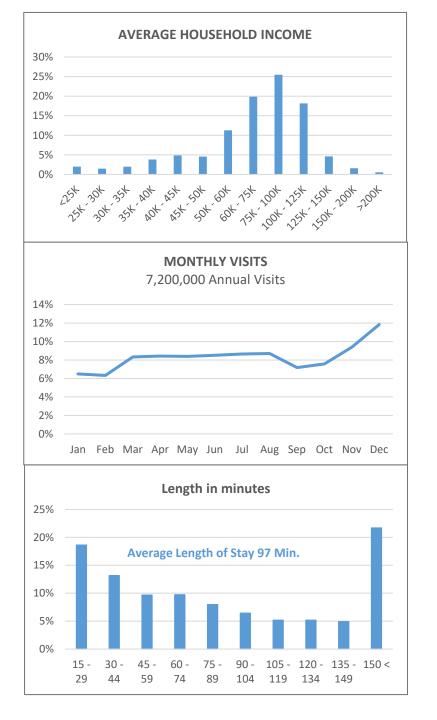


## **Crystal Run Demographics**

Placer.AI provides aggregated geolocation insights using cell phone app location data. Annual Visits does not account for total visitation and excludes some key audiences such as international visitors.







# **Strong Tenant Mix**

A Dynamic Retail, Dining and Entertainment experience.

### **Top National Brands**

**PANDÖRA** 

FOREVER 21























### Department & Big Box









### Dining, Entertainment & Fitness



























# **Exciting New Openings**

Over the last two years, several stores have opened, expanded or remodeled at Galleria at Crystal Run.

#### 2018/2019

110 Grill

Bath & Body/White Barn (Remodel)

Cinnabon

Five Below

Gold's Gym

Scotch Bonnet

Tranquility Spa

Wendy's

#### 2020

Aerie

JD Sports

Urban Air

#### 2021

Allan's Mediterranean Grill

#### Coming Soon

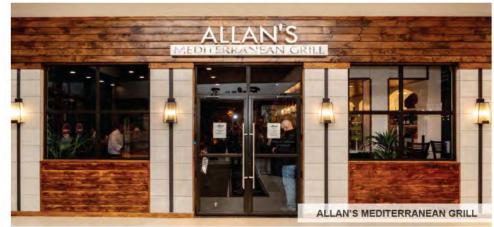
BoxLunch Rue21















## **Crystal Run Advertisers**

Just a sample of the campaigns run at the Galleria at Crystal Run.

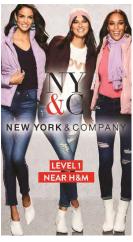
























## **Advertising Opportunities**



### **Digital Opportunities**

- 65" Digital Ad Screens (14)
- 65" Digital Touch Screens (14)
- Social Media Posts
- Website Ad
- Email Advertising



### **Print Opportunities**

- Sky Banners 10'w x14'h
- · Backlit Blade Ad
- Barricade Wrap
- · Column Banner
- Elevator Doors
- Entrance Door Clings
- Entrance Wrap
- Escalator Wrap

- Event Space
- Print Directory Ad
- Round Tables
- Sponsorship
- Standing Static Sign
- Table Tops
- Vehicle Showcase



## **Digital Advertising Screens**





Digital Ad Screens

| Dimensions | 1080px (w) x 1920px (h) |
|------------|-------------------------|
| Format     | Mp4 or jpg (RGB, 72dpi) |
| Duration   | 15 seconds              |
| Frequency  | 4-minute rotation       |

Digital Touch Screens



## **Digital Online Advertising**

#### Online Performance Metrics (2021 YTD)

| Property             | Facebook Followers | Instagram Followers | Twitter Followers | Email Database | Website Impressions |
|----------------------|--------------------|---------------------|-------------------|----------------|---------------------|
| Galleria Crystal Run | 16,956             | 6,273               | 62                | 3,084          | 952,497             |



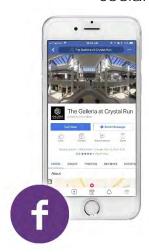




#### **Dimensions**

| Website Feature Ad      | 1600px (w) x 545px (h)  |
|-------------------------|-------------------------|
| Website Carousel Slider | 1000px (w) x 500px (h)  |
| Email Banner            | 600px (w) x 110px (h)   |
| Email Header            | 600px (w) x 400px (h)   |
| Facebook Cover          | 851px (w) x 315px (h)   |
| Facebook Ad             | 1200px (w) x 628px (h)  |
| Instagram               | 1080px (w) x 1080px (h) |
| Twitter                 | 1500px (w) x 500px (h)  |
| Wi-Fi Graphic           | 640px (w) x 640px (h)   |
| Format                  | Jpg or PDF              |

#### Social Media





# Static Sky Banners



#### Dimensions

| Food Court | 14'(w) x 10'(h)          |
|------------|--------------------------|
| Horizontal | 10'(w) x 14'(h)          |
| Format     | Jpg or PDF, CMYK, 300dpi |

## **Static Column Banners**



| Dimensions | 30"(w) x 60"(h)          |
|------------|--------------------------|
| Format     | Jpg or PDF, CMYK, 300dpi |

# **Static Tabletop Clings**



#### Dimensions

| Small  | 24" (w) x 24" (h)        |
|--------|--------------------------|
| Large  | 18.5"(w) x 20"(h)        |
| Format | Jpg or PDF, CMYK, 300dpi |

## Static Backlit Advertising

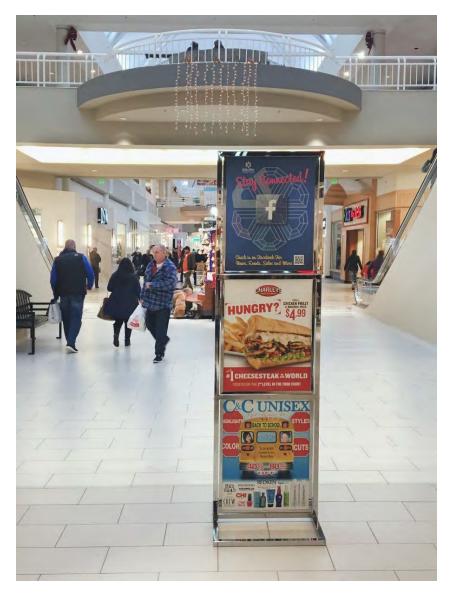




3-Sided 2-Sided

| Dimensions | 37" (w) x 52.25" (h)     |
|------------|--------------------------|
| Format     | Jpg or PDF, CMYK, 300dpi |

# **Static Standing Signs**



| Dimensions | 22"(w) x 28"(h)          |
|------------|--------------------------|
| Format     | Jpg or PDF, CMYK, 300dpi |

## **Elevator Wraps**



 Dimensions
 42"(w) x 84"(h)

 Format
 Jpg or PDF, CMYK, 300dpi

# Barricade Wraps



| Dimensions | Based on location        |
|------------|--------------------------|
| Format     | Jpg or PDF, CMYK, 300dpi |

# **Escalator** Wraps

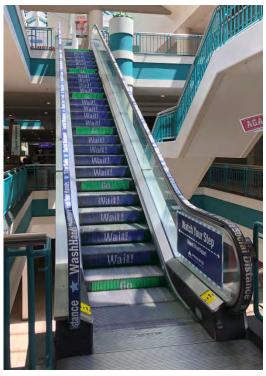


| Dimensions | Based on location        |
|------------|--------------------------|
| Format     | Jpg or PDF, CMYK, 300dpi |

## **Escalator** Railings and Risers









### Railings, Risers and Treads

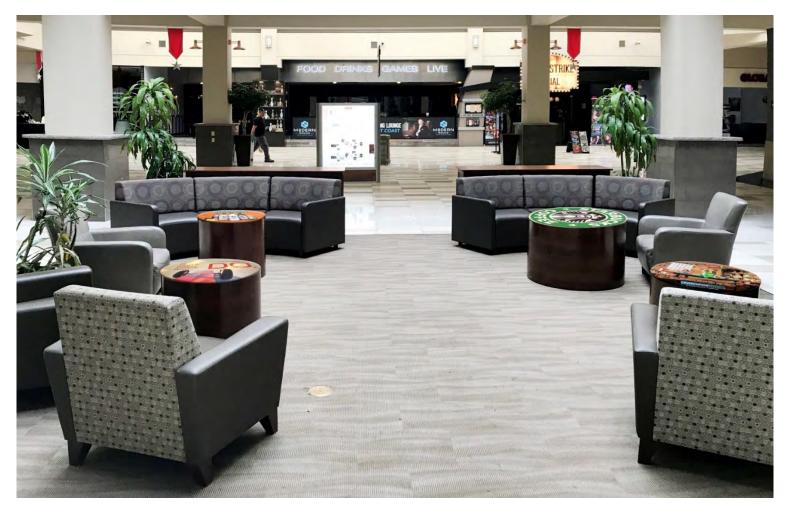
Capture the attention of everyone riding the escalators. These dynamic graphics are now available for the first time in the United States. The durable graphics last for over 12 months and the railing wraps have an antibacterial coating.

Video of the installation at Destiny USA

https://youtu.be/XCmEP4-hlKk

| Dimensions | Based on location        |
|------------|--------------------------|
| Format     | Jpg or PDF, CMYK, 300dpi |

# **Soft Seating Tables**



| Dimensions | Based on location        |
|------------|--------------------------|
| Format     | Jpg or PDF, CMYK, 300dpi |

## **Door / Entrance Clings**



 Dimensions
 Based on location

 Format
 Jpg or PDF, CMYK, 300dpi

# **Entrance** Wraps



| Dimensions | Based on location        |  |  |
|------------|--------------------------|--|--|
| Format     | Jpg or PDF, CMYK, 300dpi |  |  |

### Vehicle Showcase

Generate new leads in our high traffic locations. Create a satellite for your company's showroom. Set up a test drives right in our parking lots.

Cars, RVs, trucks, tractors, boats and even aircraft have been successfully showcased at Pyramid properties.





## **Event Sponsorships**

Sponsor an event such as Mall-O-Ween, Tykes Tuesday or Santa's arrival. Capitalizing on the event's crowds and be featured on the PR, email, website and on-site event promotion.

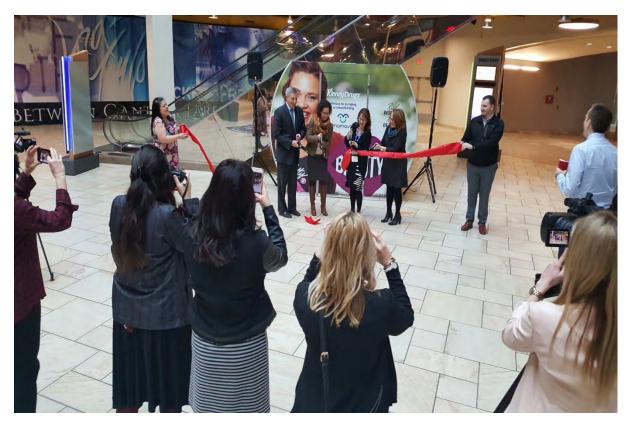








## **Sponsorship** Opportunities



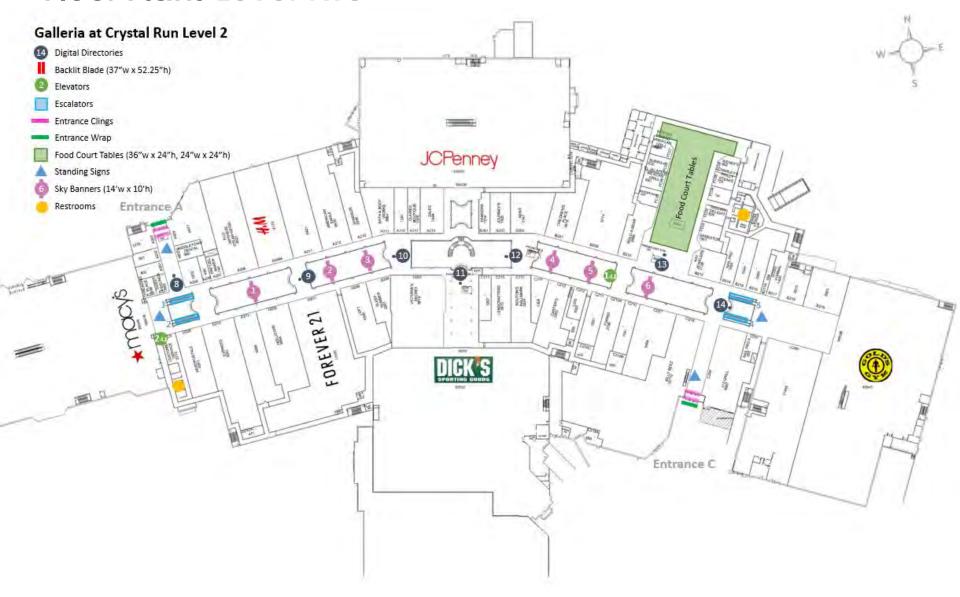
**Destiny USA Nursing Pods** 

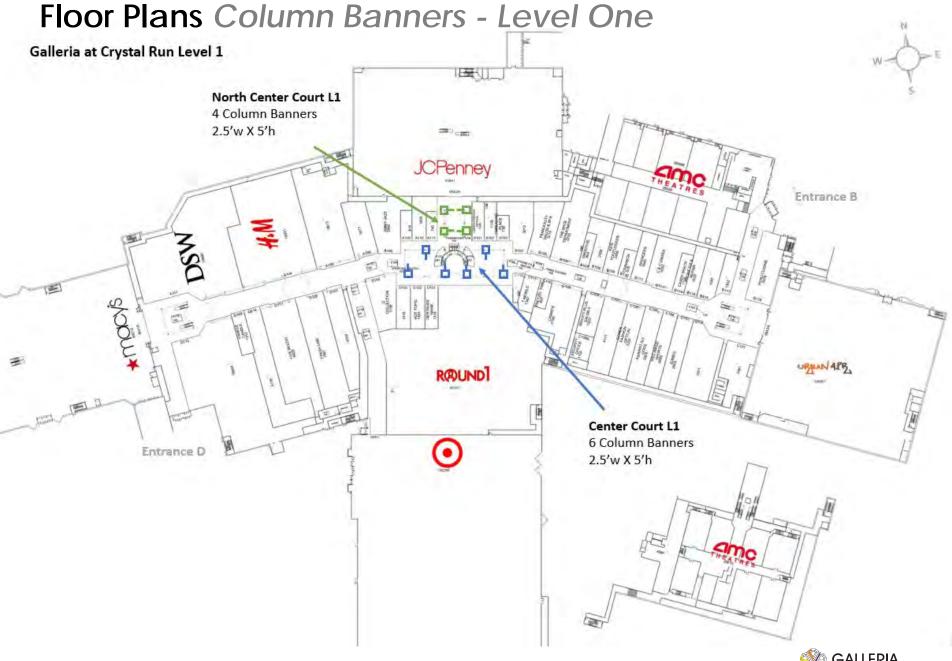




# Floor Plans Level One Galleria at Crystal Run Level 1 14 Digital Directories TE ( 4 Backlit Blade (37"w x 52.25"h) Elevators Escalators Entrance Clings Entrance Wrap Standing Signs Restrooms Entrance B Entrance D

### Floor Plans Level Two





### Floor Plans Column Banners - Level Two Galleria at Crystal Run Level 2 **Food Court** North Center Court L2 6 Column Banners 12 Column Banners 2.5'w X 5'h 2.5'w X 5'h Entrance A 3 FOREVER 21 D--D Entrance ( Bay 2 6 Column Banners Bay 3 Bay 1 Bay 4 2.5'w X 5'h 8 Column Banners 6 Column Banners 8 Column Banners 2.5'w X 5'h 2.5'w X 5'h 2.5'w X 5'h South Center Court L2 8 Column Banners 2.5'w X 5'h

## 2022 Crystal Run Advertising Rate Card

Please check with your Advertising Sales Rep for availability and additional advertising or sponsorship opportunities.

CRYSTAL RUN - 2022 ADVERTISING RATE CARD

| INVENTORY  | DESCRIPTION                        | 4 WEEK RATE* | <b>HOLIDAY RATES*</b> |  |
|--|------------------------------------|--------------|-----------------------|--|
| Backlit Panel  | 4 Available - Per Backlit          | \$800        | 1000                  |  |
| Barricade Wrap   | Size/Price Based on Location       | \$3,000      | 3750                  |  |
| Column Banners   | Price Per Banner                   | \$100        | 125                   |  |
| Digital Advertising Screens  | 15 Sec Spot on a 14 Screen Network | \$1,400      | 1750                  |  |
| Digital Directory Touchscreens   | 15 Sec Spot on a 14 Screen Network | \$1,400      | 1750                  |  |
| Email Banner Ad  | Per Email                          | \$500        | 625                   |  |
| Email Dedicated  | Per Email                          | \$1,500      | 1875                  |  |
| Elevator Doors Exterior  | Price Per Set of Doors             | \$2,000      | 2500                  |  |
| Elevator Doors Interior  | Price Per Set of Doors             | \$2,000      | 2500                  |  |
| Entrance Door Clings   | Price Per 10 Clings                | \$1,000      | 1250                  |  |
| Entrance Wrap  | Size/Price Based on Location       | \$4,000      | 5000                  |  |
| Event Space  | Size/Price Based on Location       | \$2,000      | 2500                  |  |
| Restroom Clings  | Price Per 10 Clings                | \$1,000      | 1250                  |  |
| Sky Banner   | Price Per Banner                   | \$3,000      | 3750                  |  |
| Snap Frame Sign  | 24"W x 36"H                        | \$400        | 500                   |  |
| Social Media Posts   | Price Per Post                     | \$500        | 625                   |  |
| Standing Static Sign   | Price Per Panel                    | \$250        | 312.5                 |  |
| Table Set Up   | 1 Table 1 Day                      | \$500        | 625                   |  |
| Table Tops Large - Food Court  | Price Per 10 Clings                | \$2,000      | 2500                  |  |
| Table Tops Small - Food Court  | Price Per 10 Clings                | \$1,000      | 1250                  |  |
| Vehicle Showcase   | Price Per Vehicle                  | \$2,000      | 2500                  |  |
| Website Ad   | Price Per Ad                       | \$500        | 625                   |  |
| Website Feature  | Price Per Ad                       | \$1,000      | 1250                  |  |
| *Rates Increase 25% for November and December. Prices do not include production, install or removal. |                                    |              |                       |  |

